



SALES CONSULTANT

Our Sales Consultants have an enthusiastic personality. Our Sales Consultants collaborate as a team and achieve monthly sales goals. Ultimately, our Sales staff contribute to improving our sales strategies. Our Sales Consultants can connect with all types of personalities and are great with problem solving.

Responsibilities:

- Learn the products and services offered, including the sales terms (e.g. special features, return and warranty policies)
- Deliver impeccable customer service to all Dick Van Dyke Appliance World patrons
- Meet targets set by our company for the sales department
- Collaborate with the team to improve common strategies
- Monitor sales numbers
- Monitor competition and follow current developments
- Must be able to bend, squat, and lift up to 50lbs of weight

Skills:

- Proven work experience as a sales consultant
- Excellent verbal and written communication
- Basic mechanical aptitude
- Basic knowledge of the internet and Windows systems
- Familiarity with POS programs
- Typing 35 WPM (Preferred)
- Ability to gather and interpret data
- Organizational and analytical skills

Additional Benefits for This Position Include:

- Additional manufacturer spiffs
- Additional internal spiffs

Job Type: Full-time, Commission

Salary: \$45,000.00 - \$65,000.00 per year